

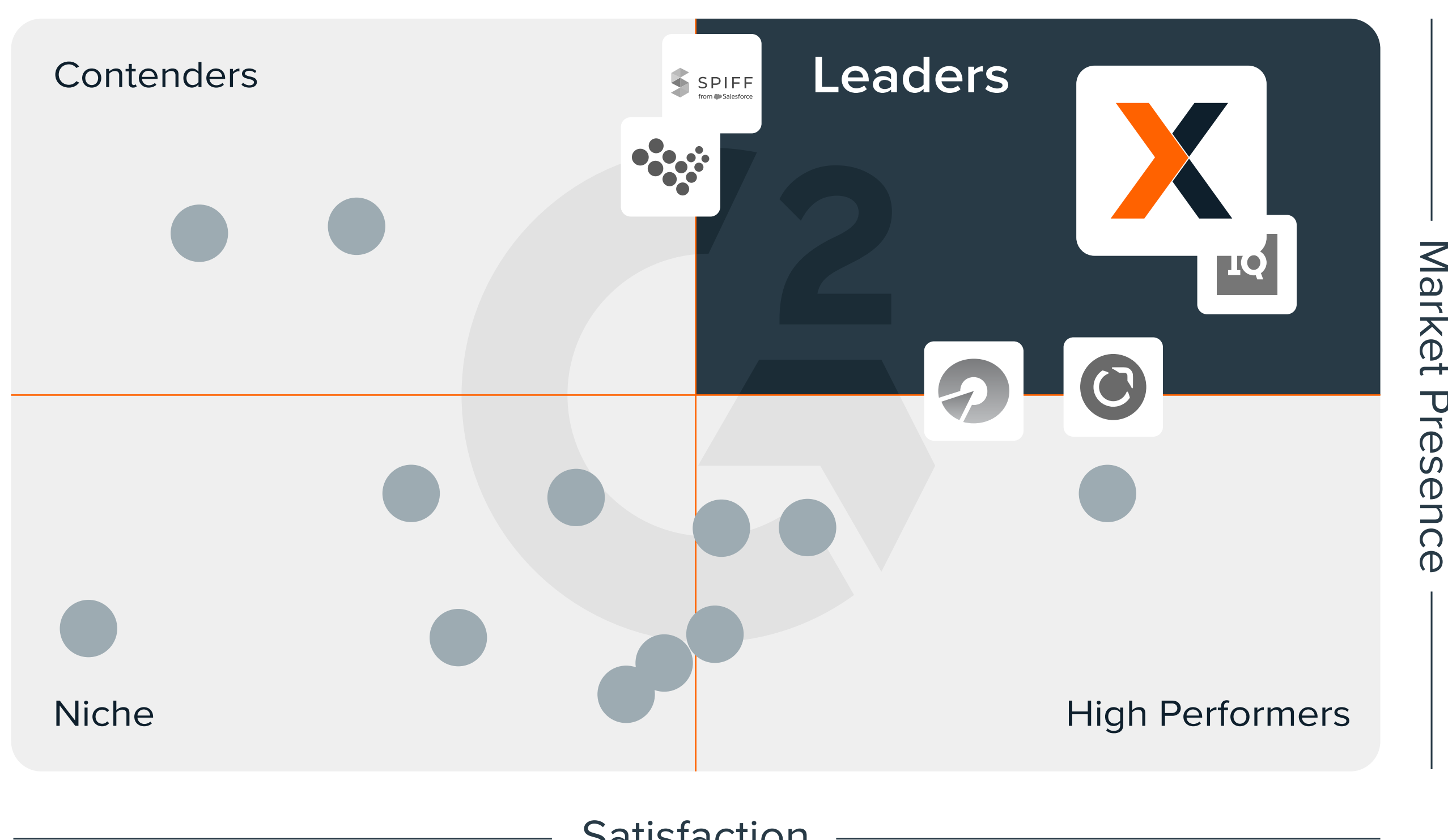


Xactly Incent Ranked #1 in Enterprise Sales Compensation

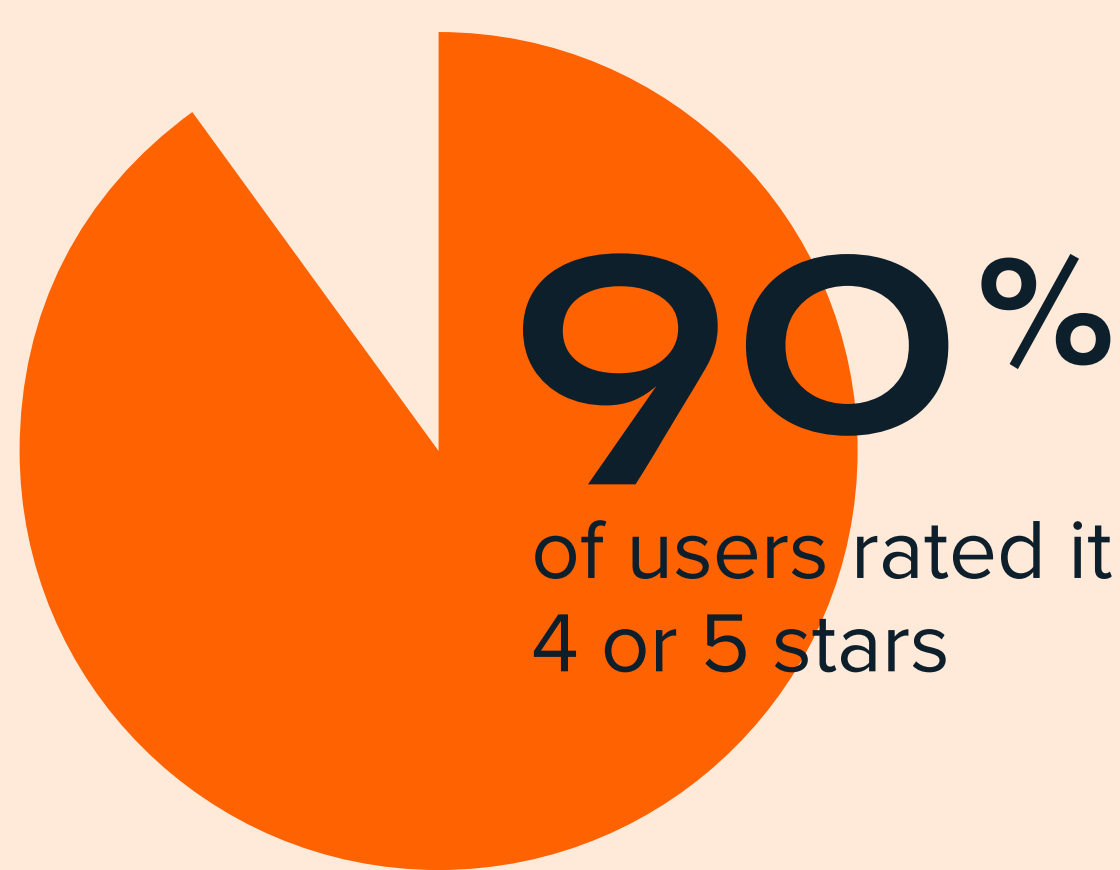
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Enterprise Grid® Report for Sales Compensation | Fall 2025



Enterprise Grid® Report for Sales Compensation | Fall 2025 is based off of scores calculated using the G2 Grid® algorithms from reviews collected by August 12, 2025.



“One of the best leading compensation tools in the market. Xactly Incent is a user-friendly, no-code compensation management tool that allows users to gain hands-on experience with just basic knowledge.”



G2 Reviewer

“If you aren’t using Xactly, you’re doing it wrong! **Automation is a total game changer!!** Calculating commissions used to be a tedious, manual task that took up too much of my time. Now, with just a few inputs, the software handles everything accurately and efficiently.”



G2 Reviewer

Quality of Support

86%

Ease of doing business with

88%



“Xactly is intuitive, data-driven, and now even smarter with **AI-powered features on the horizon.** I’ve been using Xactly for some time now, and it’s clear the platform is evolving in a direction that prioritizes both intelligence and usability. With its growing set of features, especially the upcoming AI enhancements, Xactly continues to be a strong choice for sales compensation and performance management.”



G2 Reviewer

“Xactly Incent is the way to go. What do you like best about Xactly Incent? **EVERYTHING!** Calculations and Results are consistent and done at the push of a button.”



G2 Reviewer

Users said they would be likely to recommend Xactly at a rate of

85%

Ease of Use

85%

“Xactly the way Variable Compensation should be! It is easy to customize and use.”



G2 Reviewer

Learn More

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Data was sourced from the Fall 2025 Enterprise Grid® Report for Sales Compensation

G2 is the world's largest and most trusted software marketplace. More than 100 million people annually — including employees at all Fortune 500 companies — use G2 to make smarter software decisions based on authentic peer reviews. Thousands of software and services companies of all sizes partner with G2 to build their reputation and grow their business — including Salesforce, HubSpot, Zoom, and Adobe. To learn more about where you go for software, visit www.g2.com and follow us on [LinkedIn](https://www.linkedin.com/company/g2).